Kumar Abhinav

Experienced Product Manager with Expertise in Product Management, Business Marketing, and Data Analytics

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| **Core Technologies & Skills**  AI Program Management  Project Management  Agile Release Management  Relationship Management  Team Leadership  Technology Research  Contingency Planning  Functional and Technical Analysis  Cross-functional Team Collaboration | Product Manager with over 15 years of experience in product management, project management, business marketing, and data analytics. Proven ability to lead large-scale AI and digital transformation projects, manage global teams, and deliver high-quality solutions within tight deadlines. Expertise in developing and managing AI product strategies, resource allocation, stakeholder communication, and process optimization. Skilled in SQL, AI/ML technologies, ERP systems, and data science. Strong leadership and communication skills with a focus on enhancing business efficiency and innovation through agile methodologies and digital solutions.  MS in Business Analytics.  **Qualification Highlights**   * Successfully led the development of an enterprise-level analytics platform that improved data retrieval latency by 30% and introduced AI/ML for real-time data visualization, increasing operational efficiency by 25%. * Led the design and implementation of SAP functions (PM/MM) and managed data-driven projects with the federal government at Abhijeet Projects Limited resulting in $XX million in financial benefits. * Consistently recognized by top management and received several awards across all organizations * Nearly 15 years of experience in Program Management, Supply Chain Analytics, Project Management, with a recent focus on Data Analytics, Data Engineering, Gen AI. |

**Work Experience**

**RFXCEL (Part of Antares Vision)**. | **Product Manager ,** San Ramon, CA, May 2023 – Present

After VVF, I left my job to pursue an MS in Business Analytics. I joined RFXCEL as a summer intern, and they later hired me as a full-time employee Leading the Product management & Analytics by developing transactional dashboard on Elasticsearch Kibana Interface (No SQL database) to improve the data retrieval latency and leading a new Product of getting the dashboard data and visuals on the fly by introducing the use of AI/ML.

**Specific projects:**

* Led the development of an enterprise-level analytics platform, improving data retrieval latency by 30% and introducing AI/ML for real-time data visualization, increasing operational efficiency by 25%.
* Led the development of various Gen AI Products like , Automated Release Notes, Config Diff tools, SQL Assistant chat bot, Confluence page Q&A etc.
* Managed project timelines, budgets, and resource allocation for the analytics product, generating $X million in additional revenue from major customers.
* Generated regular reports to update stakeholders and manage projects, reducing project delays by 15%.
* Managed communication with clients, partners, and sales teams, ensuring smooth program execution and stakeholder satisfaction.
* Collaborated with Data Science and Analytics teams to measure the return on investment (ROI) and efficacy of programs, developing insights-driven processes.
* Developed internal and external communication materials, reports, and collateral required for successful program launches and post-launch reviews.
* Scoped business requirements and quickly grasped key business metrics, translating them into actionable insights for stakeholders.

**Vvf India Limited** | **Program Manager,** Mumbai, India. Dec 2017 to Aug 2022

As a Supply Chain Project Manager, led several key projects that optimized the supply chain process, improved manufacturing efficiency, and successfully passed internal audits by McKinsey. Achieved global inventory reduction and led the SAP GST Implementation roll-out team.

**Specific projects:**

* Led the SAP Implementation project, updating SAP features to be GST-ready. Streamlined processes from purchase orders to cash flow according to GST rules, resulting in successful implementation.
* Led the global inventory reduction project. Categorized inventory into four buckets, analyzed each category, and implemented new purchasing models (JIT), materials exchange models, and scrapped dead inventory, resulting in $X million in savings and a 25% overall inventory reduction. Tools used: SAP, Python, SQL, and Excel ( For Data Visualization)..
* Developed and managed project plans, communication strategies, and resource allocation to ensure project success, reducing project completion time by 20%.
* Analyzed all management and technical processes to ensure they’re delivered as expected, improving process efficiency by 15%.

**India Power Limited** | **Supply Chain Project Manager**, Kolkata, India Mar 2016 to Nov 2017

For a short stint, I joined India Power to work on streamlining the supply chain, aiming to enhance organizational efficiency.

**Specific projects:**

* Implemented SAP PM (Plant Maintenance) and MM (Materials Management) modules to replace manual purchasing, order generation, and billing processes across all platforms, enhancing organizational efficiency by 25% by streamlining the Order to Billing management process

**Bajaj Energy Limited | Supply Chain Project Manager**, Noida, India Feb 2013 to Mar 2016

After Abhijeet Projects, I joined Bajaj Energy as the Supply Chain Project Manager to lead a data-driven project focused on securing an excise tax waiver from the federal government. The waiver amount achieved was almost double that of my previous project

**Specific projects:**

* Collaborated with the Central Electricity Authority (CEA) of the Government of India to successfully secure Mega Power Project Status, resulting in a cost-saving achievement of $XX million. This data-driven project involved detailed data analysis, regulatory negotiation, and strategic planning.
* Researched and evaluated new hardware and software technology, helping make decisions on the cost-benefit analysis of new purchases, resulting in a 20% reduction in technology costs.

**Abhijeet Projects Limited | Supply Chain Project Manager,** Ranchi, IndiaSept 2010 to Jan 2013

After Airox Nigen, I joined Abhijeet Projects to lead the design and implementation of SAP functions (PM/MM) and manage data-driven projects with the federal government, securing significant financial benefits.

**Specific projects:**

* Led the design and implementation of SAP functions (PM/MM) and managed data-driven projects with the federal government, securing $XX million in financial benefits.

**Airox Nigen** | **Business Development Manager**, Gurgaon, India April 2009 to Sept 2010

Directly hired from school to manage business development initiatives, focusing on enhancing the company’s online presence and user experience

**Specific projects:**

- Spearheaded the design and launch of a website for the organization, enhancing its online presence and user experience.

**Skills**

**Functional:** Agile, SDLC, Jira, Git, Data Analysis, Dash Boarding, Data Optimization, Process Mapping, Delivery Presentation

**Technical:** LLM Models,Gen AI Framework **,** SAP, Python, MySQL, Kibana, Tableau, AWS, Elastic Search, MS Excel, SPSS

**Education and Academic Background**

**California State University East Bay**, Hayward, CA

**M.S. in Business Analytics**, Aug 2022 to Dec 2023

**Sathyabama Deemed University** Chennai, India

**B.Tech. in Chemical Engineering (Major)**, Aug 2005 - April 2009

**B.E in Computer Science & Engineering (Minor)**, Aug 2006 – April 2009